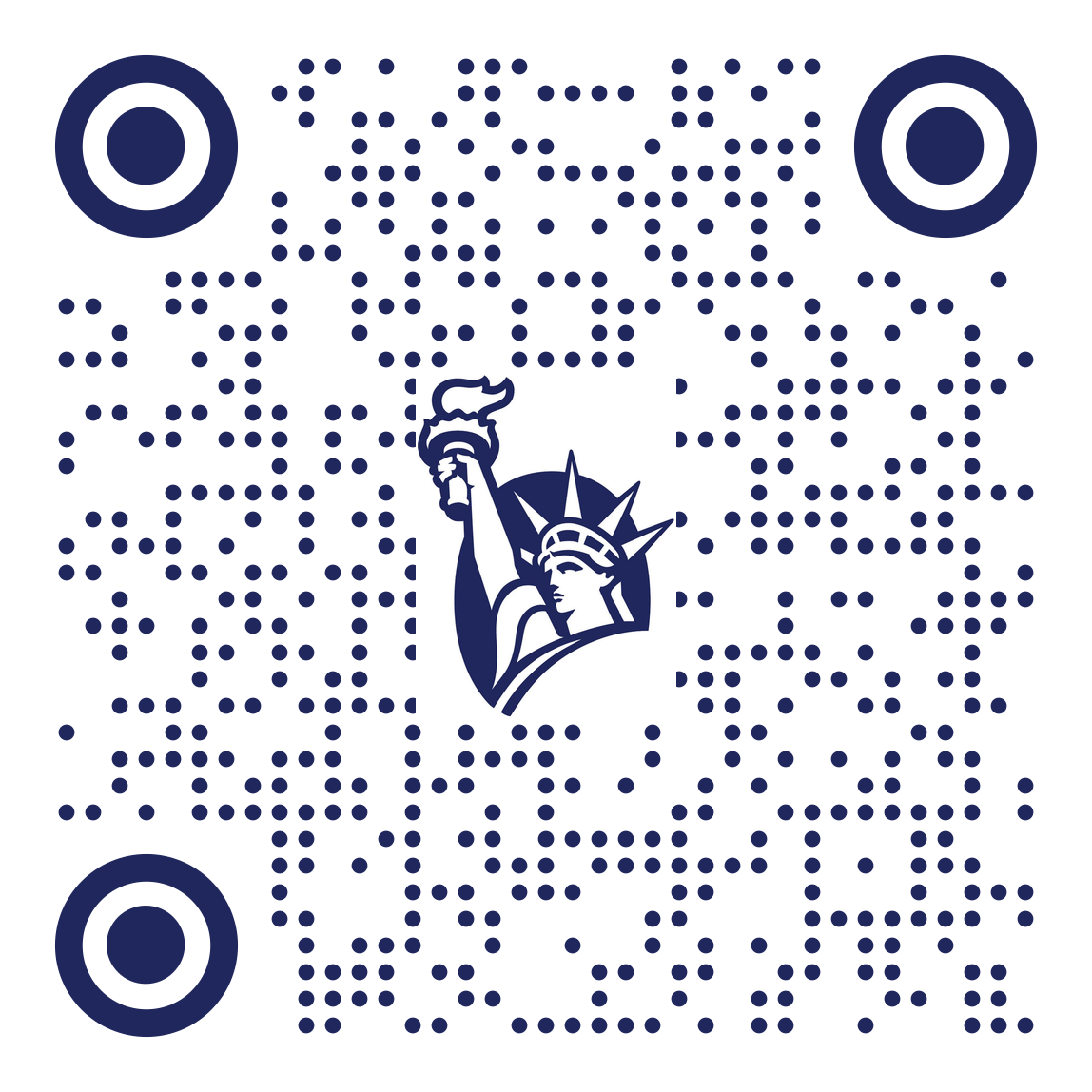
* Simplify your life by having your monthly premium payment automatically deducted from your paycheck.
* In addition to other potential discounts, an additional 12% discount is available by utilizing payroll deduction.
* Liberty Mutual offers Educators Plus which is recognized as one of the premier automobile and homeowner insurance programs in the nation.
* With Educators Plus, the normal deductible is waived if the policyholder’s car is vandalized or stolen while on school property.
* Liberty Mutual also offers Pet Insurance.

**Call 855-514-6787**

**-or-**

**Visit www.libertymutual.com/fea**

**Follow these steps to get your quote:**

1. Simply call 855-514-6787
2. Select English or Spanish
3. Select “Get a Quote”
4. Select “Auto/Condo/Home/Renters”
5. State “Florida”
6. Clearly State that you are a member of the FEA - [Insert Union] and provide the partnership ID #121986
7. Answer any other questions the agent may ask

\*If the member is not offered Payroll Deduction as billing method, please contact us.

* They should be offered this option, but they can ask for it directly.
* Other available payment options are EFT, Recurring CC, Direct Bill, or Mortgagee for Property

\*If the member is in an area where a policy can’t be offered, or if the rate is not suitable, they should ask for the following:

* Does Liberty Mutual partner with any other carrier?
  + The sales representative should automatically pivot the Choice panel. If the member chooses a Choice policy, they will no longer be able to utilize payroll deduction, but they will at least get a produce/premium more suitable to their needs.

\*Existing Liberty Mutual members can still qualify by using payroll deduction.

